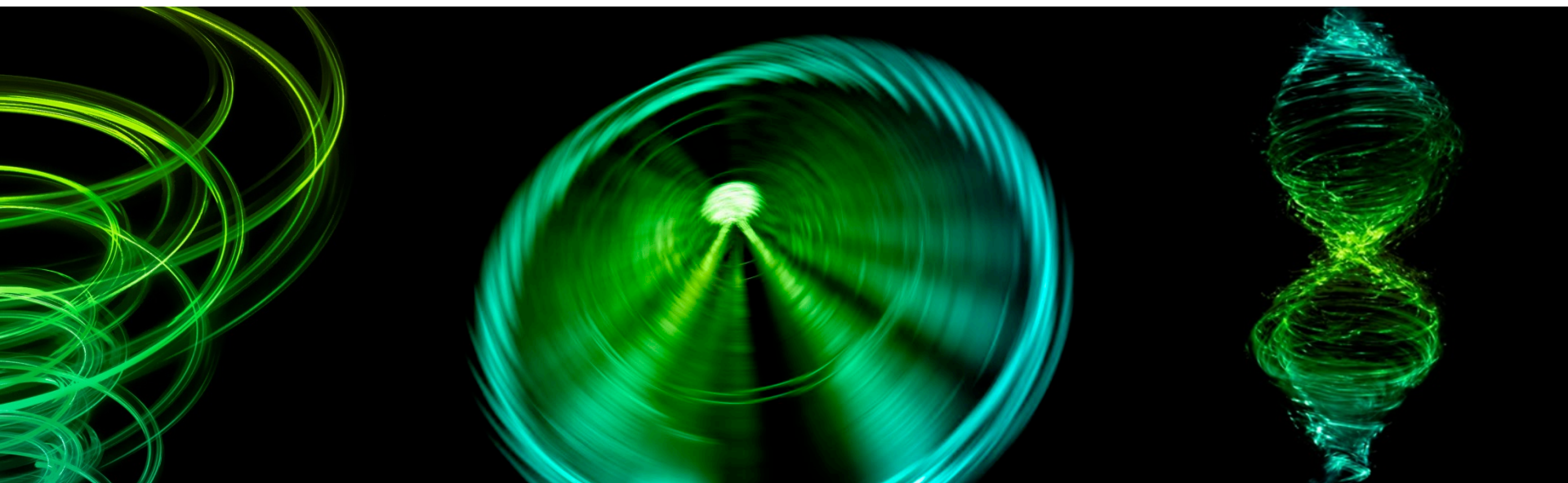


**SFERIQ CAPITAL**

**TVERAGROPROM, LLC**



**MOSCOW 2017**



# About company

Tveragroprom LLC is the largest enterprise of the agro-industrial complex of the Tver Region. The company provides a full-cycle production of vegetables and grains: growing, harvesting, packing, transport, storage, distribution, delivery, sale.

## Our advantages

### ➤ Favorable soil composition

The territory of the Likhoslavl District is away from industrial facilities, which ensures a low viral incidence of potatoes and other vegetables. The system of agricultural plant protection and strict production control allows us to grow high quality products.

### ➤ High quality seeds

Tveragroprom LLC has concluded contracts for the use of high quality seed material with rightholders of potato varieties. The northern location of the Likhoslavl District of the Tver Region favorably affects the cultivation of seed potatoes.

### ➤ Automated control system

Warehouses of Tveragroprom LLC are equipped with climate control systems that allow you to remotely monitor and change key parameters for long-term storage of potatoes and vegetables. The manufacturers of the systems are Tolsma (Netherlands) and Agromaster (Belarus).

### ➤ Accuracy of agronomic procedures.

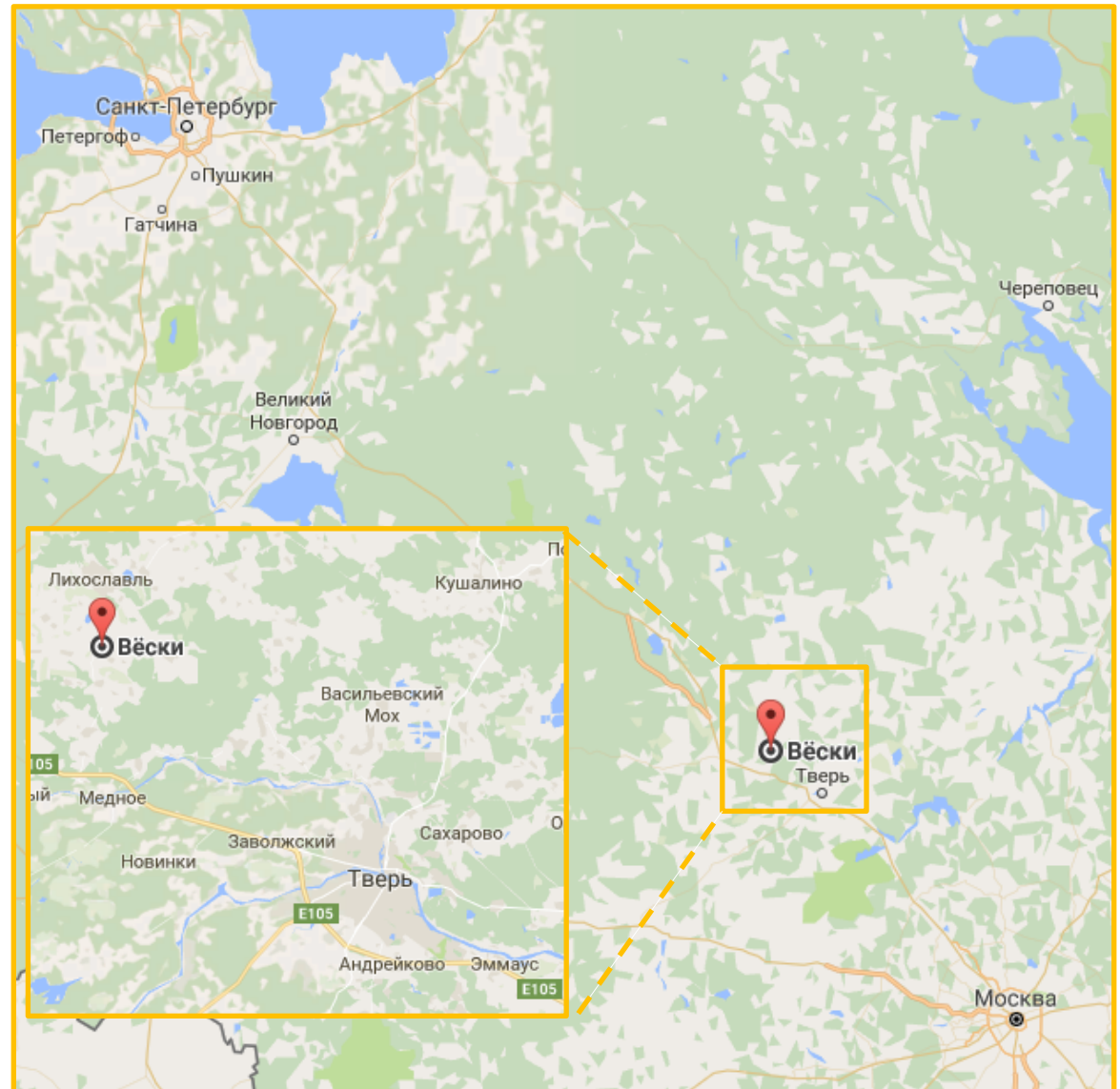
The team of professional agronomists is responsible for the optimal dosage of mineral fertilizers and plant protection products.

### ➤ Effective Harvesting

The company uses technologies and equipment for a precision farming system (satellite navigation). This system allows you to increase yield by 5-10% due to the formation of smooth and parallel furrows with exact repetition of the traversed route in the previous operation.

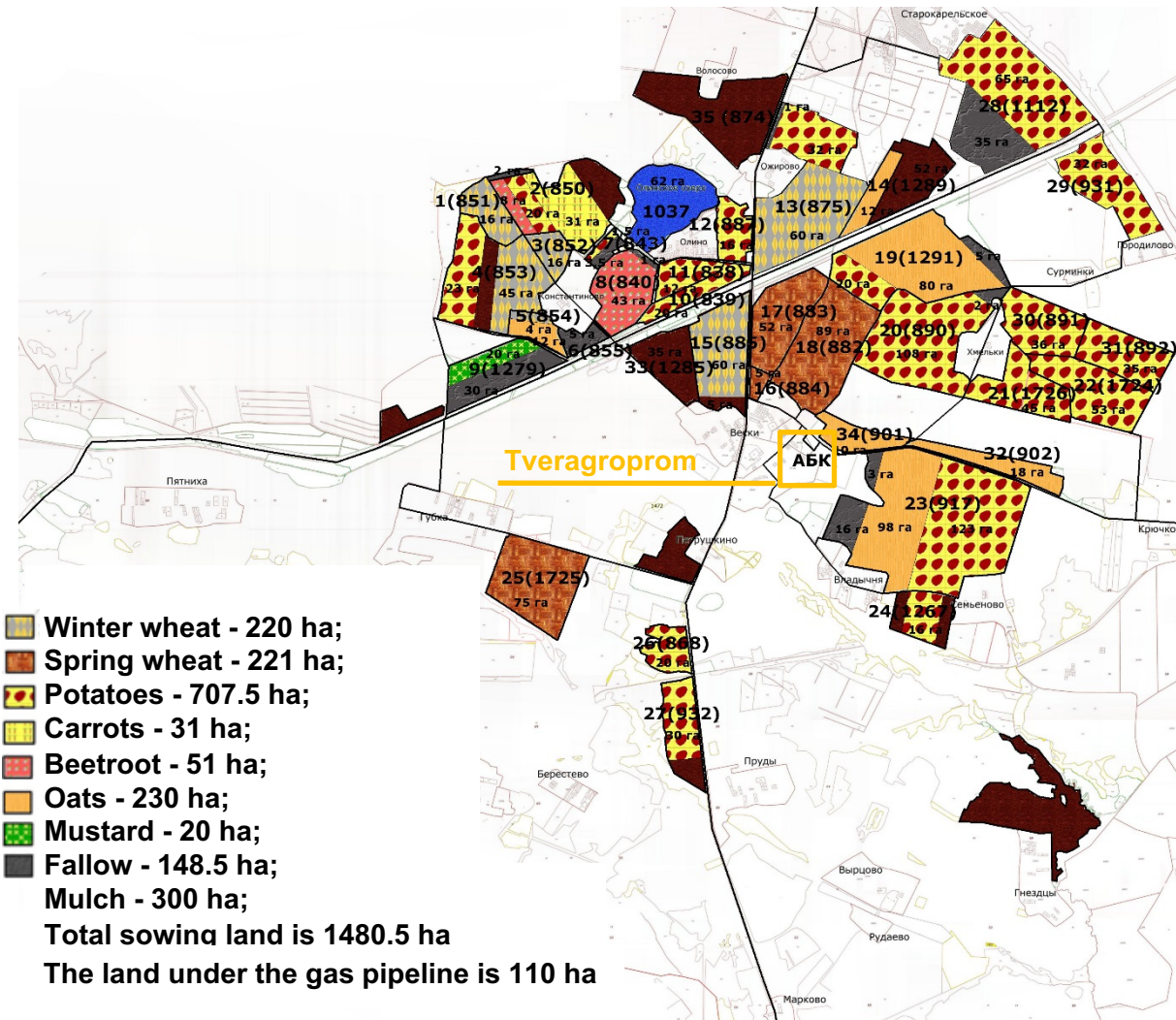
## Tveragroprom is located not far from the regions of sale and the federal highway

- **Tveragroprom is located in the village Vieski Likhoslavl District of the Tver Region.** It is the largest enterprise of the region with a staff of more than 200 people;
- The company has an advantageous location near the sales regions, distribution centers of federal retailers:
  - ✓ The distance to the federal highway is 15 km;
  - ✓ The distance to Tver is 55 km;
  - ✓ The distance to Moscow is 200 km;
  - ✓ The distance to St.Petersburg is 520 km.



# The farmlands of Tveragroprom are located near the enterprise

## The sown lands of Tveragroprom in 2017.



- The maximum remoteness of the company's land is **10 km**, which significantly affects the cost of production;
- The area of leased land is **158 hectares**, while **2,122 hectares** are owned by the enterprise;
- The development strategy of Tveragroprom until 2020 assumes the growth of areas up to **3,500 hectares** which will be planted with potatoes, carrots, beets, as well as various grain crops (oats, winter and spring wheat, lupine);
- Tveragroprom reached an agreement to lease an additional **3,000 hectares** for the implementation of promising projects with the District Administration



## The company owns warehouses allowing to store up to 30,000 tons of potatoes, vegetables, grains and up to 2,000 tons of seed

- The warehouse complex includes **10 vegetable stores** and **1 grain storage facility**. The total storage capacity is **32,000 tons**;
- The total storage area is **14,000 m<sup>2</sup>**;
- In addition, there are an administration building, a weighting platform, a heated garage with a carwash, a container canopy, sorting lines, a inventory warehouse.



# Warehouses, the loading point and the container canopy





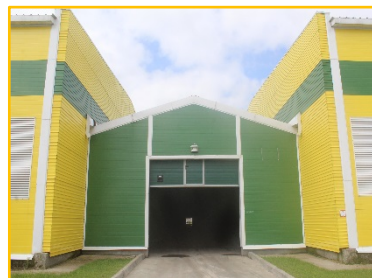
# Warehouses, garages and the administration building



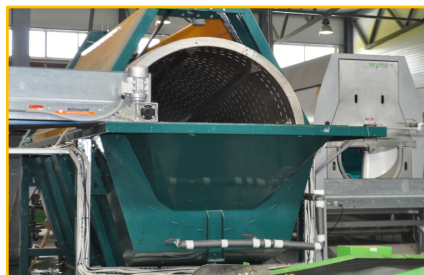
# Tveragroprom's production capacity reaches up to 100 tons of packaged products per shift

## Tveragroprom's manufacturing base

- The automated complex for washing and packing vegetables is equipped with modern washing, calibration and packaging equipment from ALL Round (Netherlands), WYMA Engineering (New Zealand), Cesena (Italy), SORMA Group;
- The **production capacity** of the washing and packing lines is **100 tons of finished products per shift**. Packing from 0.5 to 25 kg.



## The process of washing and packing of potatoes





# The packing and sorting line



# Tveragroprom has large agricultural machinery park

No	Types of machines	Number of units
1	Potato harvesters	4
2	Potato planters	4
3	Carrot harvesters	2
4	Vegetable drills	2
5	Combine harvester	1
6	Seed drill	1
7	Tractors	13
8	20 tons refrigerator trucks	3
9	5 tons refrigerator trucks	2
10	Forklifts	11
11	Cars	10
12	Others machines	53
Total:		106

- At the moment Tveragroprom has **106 units** of key agricultural equipment;
- Machinery park includes **5 refrigerator trucks**. It simplifies and reduces the cost of logistics substantially;
- Most of the park comes from well-known brands. For example, Deutz Fahr, Grimme, Baselier, Dewulf, DAF, Bobcat, etc.





# Refrigerator trucks, the combine harvester, the carrot harvester





# Other agricultural machines





# Tveragroprom has a wide range of clients

- Long-term contracts for the supply of vegetables and seeds in the autumn-spring period are being implemented;
- Currently, the clients are the largest retailers in Russia: Magnit, Dixy, X5 Retail Group (Pyaterochka, Perekrestok), Auchan, O'key, Lenta, Azbuka Vkusa, Globus, Da!, Avos'ka, Vernyy, Belaya Dacha, Oranzhevaya marka;
- We have developed a sales channel of second-class products and small-size vegetables. Deliveries are made to starch plants, prisons and food factories of Belgorod, Oryol, Ryazan, Tambov regions;
- There are established sales channel for feed waste to agricultural producers in the Tver Region. It allows to reduce production waste.



## Our clients

**МАГНИТ**

**METRO**

**АЗБУКА  
ВКУСА**

Верное качество. Верные цены!  
**Верный**

**Перекресток**  
СУПЕРМАРКЕТ

**Ашан**

**ЛЕНТА**

СЕТЬ УНИВЕРСАМОВ  
**АВОСЬКА**

**Пятёрочка**

**Д ДИКСИ**

**О'КЕЙ**  
гипермаркет

**Globus**

# Our products

## Potato



"Colomba"



"Red Scarlett"



"Ramos"



"Gala"

## Carrot



"Cardiff"



"Newhall"



"Nairobi"



"Narbonne"



"Boro"

## Beetroot

## Seed



Oat "Krechet"



Spring wheat "Zlata"



Winter wheat  
«Moskovskaya 39»

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